

DKK million	Q1 2022					FY 2022				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	5.183	5.164	5.534	4.674	13	25.483	25.604	26.010	24.539	13
Revenue growth, % local currency	12%	11%	19%	4%	12	7%	7%	9%	4%	12
<b>Organic revenue growth, %</b>	<b>11%</b>	<b>10%</b>	<b>17%</b>	<b>3%</b>	<b>11</b>	<b>6%</b>	<b>6%</b>	<b>8%</b>	<b>3%</b>	<b>11</b>
Sell-out growth incl. temporarily closed stores	9%	8%	16%	3%	8	5%	5%	7%	4%	8
Gross profit excl. restructuring costs	3.906	3.881	4.195	3.529	13	19.283	19.346	19.649	18.527	13
Gross margin excl. restructuring costs	75,4%	75,5%	76,0%	74,9%	13	75,7%	75,5%	76,3%	75,1%	13
EBIT (After IFRS 16) excl. restructuring costs	1.127	1.151	1.369	927	13	6.499	6.530	6.853	6.135	13
<b>EBIT margin excl. restructuring costs</b>	<b>21,7%</b>	<b>21,4%</b>	<b>25,5%</b>	<b>19,3%</b>	<b>13</b>	<b>25,5%</b>	<b>25,4%</b>	<b>27,3%</b>	<b>24,7%</b>	<b>13</b>
Net profit	833	849	993	652	12	4.892	4.985	5.174	4.441	13
Earnings per share, basic	9	9	10	7	12	52	52	55	48	13
Dividend per share	7	7	16	0	4	18	18	20	9	12
Number of concept stores, end period	2.652	2.649	2.683	2.624	5	2.865	2.684	3.865	2.644	7

DKK million	FY 2023					FY 2024				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	27.381	27.387	28.068	26.891	13	28.859	28.774	29.550	28.085	13
Revenue growth, % local currency	7%	7%	11%	6%	12	5%	5%	7%	4%	12
<b>Organic revenue growth, %</b>	<b>7%</b>	<b>7%</b>	<b>10%</b>	<b>5%</b>	<b>11</b>	<b>5%</b>	<b>5%</b>	<b>7%</b>	<b>3%</b>	<b>11</b>
Sell-out growth incl. temporarily closed stores	5%	5%	9%	4%	8	4%	4%	5%	3%	8
Gross profit excl. restructuring costs	20.747	20.788	21.393	20.020	13	21.889	21.749	22.526	21.208	13
Gross margin excl. restructuring costs	75,8%	75,9%	76,6%	74,1%	13	75,8%	75,9%	76,9%	74,1%	13
EBIT (After IFRS 16) excl. restructuring costs	7.252	7.240	7.610	6.788	13	7.770	7.815	8.316	7.105	13
<b>EBIT margin excl. restructuring costs</b>	<b>26,5%</b>	<b>26,5%</b>	<b>28,3%</b>	<b>25,2%</b>	<b>13</b>	<b>26,9%</b>	<b>26,9%</b>	<b>28,9%</b>	<b>25,3%</b>	<b>13</b>
Net profit	5.483	5.488	5.742	4.837	13	5.877	5.976	6.282	5.062	13
Earnings per share, basic	60	61	65	55	13	67	68	76	61	13
Dividend per share	19	20	25	9	12	18	20	27	0	12
Number of concept stores, end period	3.112	2.749	5.170	2.674	7	3.205	2.744	5.625	2.704	7

Disclaimer: Mean earnings estimates are calculated by Pandora based on earnings projections made by the analysts who cover Pandora. Please note that any opinions, estimates or forecasts regarding Pandora's performance made by these analysts (and therefore the average estimate numbers) are theirs and do not represent opinions, forecasts or predictions of Pandora or its management. Pandora does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.

Figures are in million DKK, except for EPS which is in DKK.