

DKK million	Q3 2024					FY 2024				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	6,121	6,122	6,353	5,997	14	31,457	31,390	32,019	30,980	15
Revenue growth, local currency, %	12%	12%	15%	10%	13	14%	14%	15%	12%	14
Organic growth, %	10%	11%	13%	9%	13	12%	12%	14%	10%	14
Like-for-Like, %	6%	6%	7%	5%	12	7%	7%	8%	6%	13
Gross profit	4,907	4,913	5,082	4,780	14	25,135	25,095	25,590	24,751	15
Gross margin, %	80.2%	80.2%	80.5%	79.6%	14	79.9%	79.9%	80.3%	79.6%	15
Operating profit (EBIT)	991	991	1,017	965	14	7,924	7,906	8,081	7,777	15
EBIT margin, %	16.2%	16.1%	16.9%	15.8%	14	25.2%	25.2%	25.6%	24.9%	15
Net profit	552	560	595	501	13	5,230	5,216	5,351	5,093	14
Earnings per share, basic	6.9	7.0	7.4	6.0	11	65	65	67	61	14
Dividend per share						20	20	22	18	15
Free cash flow*						5,371	5,474	6,455	4,426	10

DKK million	FY 2025					FY 2026				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	34,454	34,488	35,532	33,174	15	37,484	37,461	39,085	35,632	15
Revenue growth, local currency, %	10%	10%	13%	8%	14	9%	9%	11%	7%	14
Organic growth, %	9%	9%	12%	7%	14	8%	8%	10%	6%	14
Like-for-Like, %	5%	5%	6%	4%	13	5%	5%	6%	3%	13
Gross profit	27,292	27,375	28,461	26,177	15	29,797	29,939	31,268	28,472	15
Gross margin, %	79.2%	79.2%	80.1%	78.4%	15	79.5%	79.5%	80.2%	78.5%	15
Operating profit (EBIT)	8,660	8,664	9,096	8,252	15	9,800	9,744	10,494	9,270	15
EBIT margin, %	25.1%	25.3%	25.6%	24.5%	15	26.1%	26.0%	26.9%	25.6%	15
Net profit	5,842	5,831	6,113	5,454	14	6,728	6,719	7,114	6,255	14
Earnings per share, basic	75	76	79	69	13	90	91	98	83	13
Dividend per share	23	22	27	19	15	26	25	34	22	15
Free cash flow*	5,814	5,867	6,591	4,923	10	6,617	6,686	7,707	5,560	10

*Including lease payments

Estimates based on Visible Alpha consensus dated 22.10.2024

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Figures are in million DKK, except for EPS and Dividend per share which are in DKK.